

Message Text

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STATE/EUR/CE/JPBECKER(INFO)

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R 262315Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

AMEMBASSY WARSAW

AMEMBASSY BUCHAREST

AMEMBASSY BUDAPEST

AMEMBASSY BERLIN

AMEMBASSY PRAGUE

AMEMBASSY SOFIA

UNCLAS STATE 068911

E.O. 11652: N/A

TAGS: EEWT, BPRO, XG

SUBJECT: LICENSING OPPORTUNITY FOR OVERHEAD DISTRIBUTION
TRANSFORMERS

1. ALLIS CHALMERS CORPORATION ANNOUNCED THAT IT IS DISCON-
TINUING MANUFACTURE OF OVERHEAD DISTRIBUTION TRANSFORMERS
IN THE U.S. AND IS SEEKING IMMEDIATE OPPORTUNITIES TO ES-
TABLISH LICENSEES FOR THE DESIGN, MANUFACTURE AND SALE OF
THE FOLLOWING:

A) ALLIS-CHALMERS SINGLE PHASE DISTRIBUTION TRANS-
FORMERS

5 KVA THROUGH 500 KVA

50 HERTZ AND 60 HERTZ

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34.5 KV (PRIMARY) AND BELOW

ALL SECONDARY VOLTAGES.

B) ALLIS CHALMERS THREE PHASE DISTRIBUTION TRANSFORMERS
30 KVA THROUGH 500 KVA
50 HERTZ AND 60 HERTZ
18 KV (PRIMARY) AND BELOW
ALL SECONDARY VOLTAGES.

CURRENT TRANSFORMERS AND POTENTIAL TRANSFORMERS
EPOXY MOLDED CONSTRUCTION - 15 KV AND BELOW

OIL FILLED CONSTRUCTION - 345 KV AND BELOW

2. ALLIS CHALMERS' OFFER TO INCLUDE:

A) A LICENSEE AGREEMENT TO MANUFACTURE AND DISTRIBUTE
THIS EQUIPMENT UNDER A-C NAMEPLATE.

B) A TECHNICAL ASSISTANCE PACKAGE; AID IN THE DEVELOP-
MENT OF A COMPLETE MANUFACTURING OPERATION.

C) SELECTION AND SALE OF CAPITAL EQUIPMENT FROM THE A-C
PLANTS TO SUPPORT THE ESTABLISHMENT OF SEVERAL TRANSFORMER
MANUFACTURING FACILITIES.

3. FOR ADDITIONAL INFORMATION CONTACT JOHN M. SENKO,
ALLIS CHALMERS CORP., COLUMBUS AND PREBLE AVE., PITTSBURGH,
PA. 15233; TELEPHONE 412/322-4400; TELEX 710-664-4487
(PHGPATP).

4. QUALIFIED PROSPECTS SHOULD ESTABLISH THEIR INTEREST BY
APRIL 11, 1975. NEGOTIATIONS WILL BEGIN IMMEDIATELY.

5. EMBASSY ASSISTANCE IN CONTACTING APPROPRIATE ORGANIZA-
TIONS APPRECIATED. KISSINGER

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Message Attributes

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